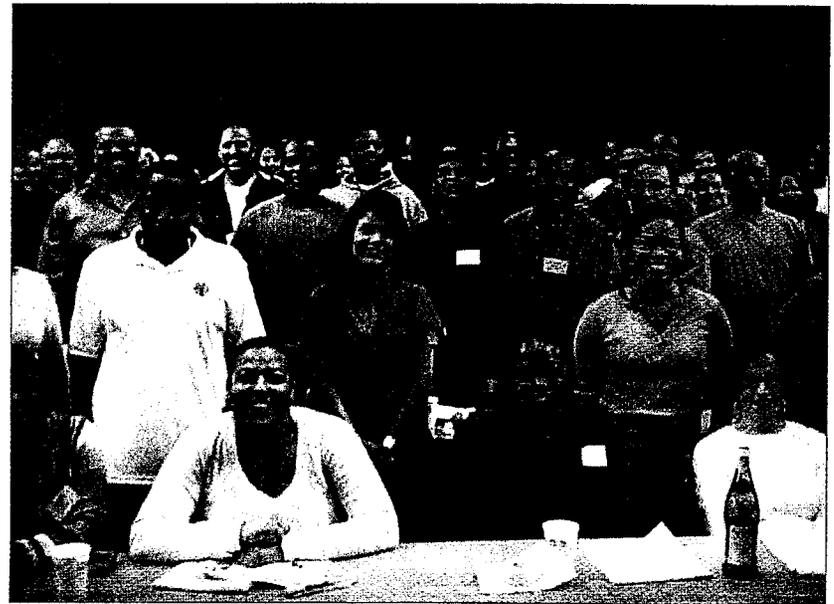


Regional Alliance Training Initiative with Local Universities - Pace University Construction Management—Contract Administration Certificate Program

In the fall of 2007, the Regional Alliance for Small Contractors (RASC) launched a Construction Management training course in collaboration with Pace University (downtown campus) New York City. This innovative training course provided participants with a certificate in construction management. The small business entrepreneurs and construction-oriented professionals that attended acquired practical knowledge in contract administration, insurance, bonding, project scheduling and managing business concepts. "Our objective is to provide confidence for the course participants in handling project bids or proposals, preparing competitive estimates, supervising and scheduling projects and responding to change orders," states Instructor Salvador Rozenberg, EMBA, R.P.A. Mr. Rozenberg is an Adjunct Professor of Construction, Project and Real Estate Management at Baruch College. Mr. Rozenberg is also an Owner's Representative for private building owners, developers and investors with extensive experience on a wide variety of public and private real estate projects in the New York City area.

Over one hundred (100) individuals from sixty six (66) construction oriented firms registered for the course, but due to space limitations at Pace University only seventy (70) were granted approval for enrollment. Course participants that completed the four (4) Saturday sessions were awarded a certificate that also qualified for twenty two and one half (22.5) hours of continuing education credit with New York State. "We were pleased to satisfy the demand of our constituency for their educational needs in construction management and administration services and thank the Port Authority of New York and New Jersey, Hugh L. Carey Battery Park City Authority, New York City Economic Development Corporation, and Phoenix Constructors, JV for supporting this training course initiative," says Mr. Earle J. Walker, RASC Executive Director.

Going forward, the Construction Management-Contract Administration (CM-CA) course will provide coverage of business concepts involving construction of residential developments such as affordable housing, condominiums, co-ops, commercial buildings, industrial, community and public infrastructure projects. In addition, the CM-CA course will provide an understanding of basic business concepts, code compliance protocols, insurance, bonding, leadership in energy and environment design (LEED), sustainability, permits, project scheduling and understanding zoning regulations. (See Page 7)



Pace University—Construction Management Certification
Course Participants

Upcoming Managing Growth Spring Training Courses

**City University of New York, Baruch College;
The Steven L. Newman Real Estate Institute (Spring 2008)**

This spring, 2008, the Construction Management-Contracts Administration (CM-CA) course will be offered again, this time in collaboration with City University of New York, Baruch College, The Steven L. Newman Real Estate Institute. **Saturdays:
April 5, 12, 19 and 26, 2008**

For registration information regarding the Construction Management-Contract Administration (CM-CA) course